

# APAC CIO Outlook

CYBER SECURITY SPECIAL

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## Top 25 Cyber Security Technology Companies 2017

The evolution of virtual crime network over the years has had a direct impact on everything—from share prices and revenue streams to regulatory compliance and brand reputation. Even multi-billion dollar organizations’ business identities are being compromised due to the intelligence employed by cyber criminals in their cyber damaging threats. Rather than sticking to traditional threat mitigation strategies, the need of the hour is to deeply integrate an advanced security infrastructure into today’s enterprise environment.

Given the way the market is constituted today, many comprehensive endpoint security solutions are being developed by the world-class cyber security developers around the world. While these advanced endpoint security solutions ensure improved security and business continuity management, they also act as custodians—proactively managing the day-to-day process of network operations.

Today, along with the emerging security analytics capabilities, the continuous monitoring and analysis capabilities of cloud security services are also playing a pivotal role in guarding against these damaging cyber threats. Moreover, enterprises’ initiatives to work in cohesion to safeguard their business identities and fight cyber warfare will also contribute to the sweeping changes in the cyber security industry.

To help enterprises ensure the total security of their working environments, we present to you “Top 25 Cyber Security Technology Companies 2017”. The list brings to light the companies that are at the forefront of leading businesses towards building a next-generation security infrastructure. Highlighting the companies in the proposed list, our editorial team endeavours to bring out the players that have a robust security portfolio in the cyber security landscape.



### Company:

IPSec

### Key Person:

James Pemberton  
 Director - Business Development

### Description:

A specialist provider of information asset protection solutions and services along with dedicated products like Application load balancing, Content security, Intrusion protection, and End point security

### Website:

ipsec.com.au

## IPSec:

### Designing Information Security Dynamics for Future

The majority of security solutions and services vendors in the Australian IT landscape are generalist IT, shared data centre or ISP entities that are substantially focused on domains data center, other than security. In a market where most organizations are in need of information security support, there needs to be a strategic subject matter expert business partner that can operate as a specialized extension of their IT function in all areas of Information Security. IPSec delivers on the strategic need with expertise to provide security advice and assistance making a real impact on security improvement initiatives. The company holds specialization in delivering end-to-end risk assessment and security standards based gap analysis, security testing, architectural design, provision of information security countermeasures, policy, 24 x 7 x 365 security monitoring, and management. James Pemberton, Director - Business Development, IPSec says, “Being a focused security specialist that can deliver expertly in all areas of Information Security, we offer a unique and strategic value to our client organizations that more generalist IT players cannot deliver.”

Today, IPSec provides information security guidance and outcomes to hundreds of organisations in all business sectors and including federal, state, and local governments and agencies. The company has pioneered significant investments in the latest countermeasure technologies by joining forces with world leading cyber security vendors. “Experience, and approaching security from a strategic business risk focus, matched with depth of security offering from end-to-end of the security spectrum is the absolute key to being able to customize holistic outcomes for all types of organizations,” adds Pemberton.

IPSec is a specialist at architecting and delivering enterprise grade information security outcomes tailored to the requirements of Australian organizations. The company is armed with a flexible Managed and Monitored Security Services suite, which delivers best practice information security outcomes for all types of Australian organisations.

IPSec capably identifies security controls that align with specific needs of its clients and thereafter customizes them to make them suitable and directly relevant for the target environment. Historically, a significant subset

IPSec is a specialist at providing strategic security assessment, and in architecting and delivering enterprise grade information security outcomes

of security initiatives adopted by organisations has been applied in a tactical fashion; IPSec approaches security strategically and from a business risk viewpoint for a superior, structured, and measurable security outcome. This approach considerably bridges a widespread expectation and communication gap that broadly exists between executive business management and the IT function where information security is concerned. Pemberton further explains, “Taking a strategic risk assessment approach changes this and empowers IT to communicate actual business risks to demonstrate relevance, justification, and priority of projects in specifically addressing real and defined security weaknesses.” IPSec’s risk services assure the same by providing strategic view of business risks in all Information Security areas by aligning assessment of the organization with control objectives, including Cobit, NIST, CIS, ISO27001 or any other International Standard.

Commenting on the modern information security scenario, Pemberton says, “There is a growing understanding among the informed IT world that breach is a reality that will befall most irrespective of all concerted efforts to defend against the ever increasing threat landscape.” In light of this, IPSec recently released its IPSec Guard cloud service. IPSec Guard, powered by LogRhythm is a 24 x 7 x 365 SIEM as a service; which does not require an onsite infrastructure on the client’s end. IP-Sec Guard holds the visibility of all key systems and applications within an organisation. It can correlate highly complex log data in real-time to detect when a breach has occurred to then initiate immediate contact with the organisation to mitigate the threat. ACO



James Pemberton,  
 Director - Business Development